

2017 ANNUAL REPORT

Dear Friends of the Arc,

2017 was a year of both opportunities and challenges for The Arc of Delaware, our mission, programs and the people we serve.

As projected in last year's Annual Report, The Arc of Delaware, in partnership with DDDS and KenCrest Delaware, opened our new Suffolk Boulevard group home in Bear, Delaware, in July, 2017. This house continues to generate great interest and praise for having set a new standard for functionality, accessibility and Universal Design in small group homes within Delaware.

The Arc of Delaware was honored to be awarded over \$380,000 in grants for capital improvements and program services in 2017. We are very grateful to the many foundations, corporations and individuals who have generously supported our mission throughout the year.

We were also very active in advocating for legislative issues that affect the individuals that we serve, which includes strong support for House Bill 104 which is now known as the Michael McNesby Act. As Delaware's Joint Finance Committee continues their budget planning process, we ask everyone to contact your Delaware state legislators and urge them to support full funding for this critical legislation.

While we continue our dedication on behalf of adults with I/DD, due to financial challenges, The Arc was forced to eliminate "Outreach" staff near the end of 2017 and to provide these services through other existing staff. We also restructured by eliminating the Community Relations Manager position and combining this position's responsibilities within the Director of Housing and Community Relations position.

As previously predicted, the Division of Developmental Disabilities Services (DDDS), initiated the new HCBS Lifespan Waiver Amendment around July 1, 2017. This new waiver amendment includes a menu of new "Family Support" services available to persons with Intellectual and Developmental Disabilities (I/DD) and their parents and family who care for them in their natural family home. These invaluable services will enable many families to keep their loved ones at home for longer periods of time. Funding and availability of these services in Delaware have been a legislative priority for The Arc for over two decades. However, many of these new services are on hold as DDDS works with the Division of Medicaid and Medical Assistance (DMMA) on establishing reimbursement rates and billing processes. We are also concerned that current limits for family support services are generally \$2700 per year or less for most persons receiving these supports. The Arc of Delaware looks forward to providing "Community Participation" and "Environmental Modification" services once they are funded within this new amendment.

We are also hopeful that recent talks with DDDS, regarding our funding deficit challenges within our housing partnership can produce mutually acceptable solutions. These negotiations continue as we strive to reach a positive outcome regarding these partnership issues.

In closing I want to praise and thank our Board of Directors, volunteers, members, employees, donors and partners for their continuing support for The Arc of Delaware and our essential mission.



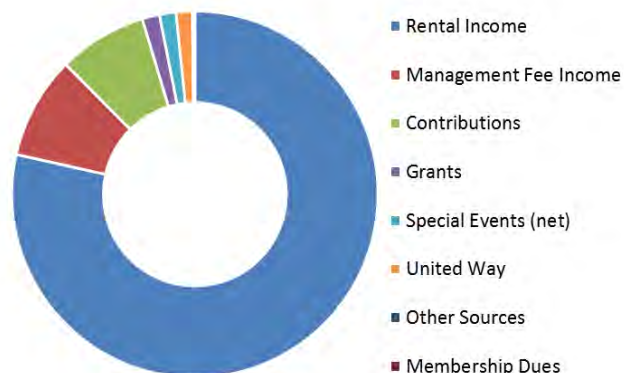
Terry Olson
Executive Director



2017 FINANCIAL SUMMARY

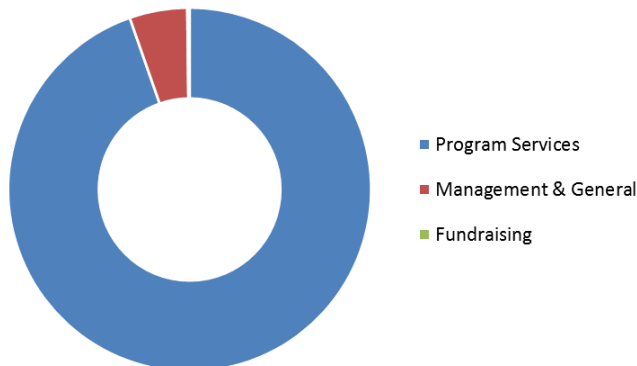
INCOME

Rental Income	\$2,445,295 -78%
Management Fee Income	\$281,677 -9%
Contributions	\$243,822 -8%
Grants	\$47,744 -2%
Special Events (net)	\$45,443 -2%
United Way	\$44,047 -1%
Other Sources	\$4,212 <-1%
Membership Dues	\$3,015 <-1%
TOTAL	\$3,115,255



EXPENSES

Program Services	\$3,206,765 -95%
Management & General	\$174,654 -5%
Fundraising	\$6,777 <-1%
TOTAL	\$3,388,196



**This Financial Summary is subject to audit*

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Mission: The Arc of Delaware promotes and protects the human rights of people with intellectual and developmental disabilities, and actively supports full inclusion and participation in the community through advocacy and services to individuals and their families.

Achieve with us. Join! Volunteer! Donate!

For more information: thearcofdelaware.org

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